DANIEL LINDSAY



Associate Director

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SUMMARY



Daniel is an experienced economic consultant and project manager, having worked in the economic development and housing sectors for over a decade. His key areas of work cover local economic intelligence and strategy development, impact assessment, appraisal and evaluation, labour market analysis, and sector studies. Daniel regularly leads on the development of business cases, using the five-case model, for a wide variety of projects and has managed multi-disciplinary project teams covering transport, urban design, and property market analysis.

SKILLS AND EXPERIENCE

ECONOMIC IMPACT ASSESSMENTS

Daniel has developed assessment frameworks for a range of strategic infrastructure projects. He developed the original Regeneration Business Case for a high speed interchange at Old Oak Common in West London and was part of the team that assessed the housing and employment impacts of Crossrail 2. More recently Daniel has assessed the potential sub-regional economic impacts of HS2 around stations at Crewe and Toton (Derby/Nottingham). In addition to assessing the direct economics impacts, Daniel advised on opportunities to maximise the impact for local residents and businesses, given the areas' socio-economic character.

BUSINESS CASES AND APPRAISAL

Daniel has developed and appraised Green Book compliant business cases for a wide range of projects, with a focus on the Strategic and Economic Cases. These include projects as diverse as the Henry Royce Institute for Advanced Materials Research and Factory Manchester. Recently he has been successful in securing Housing Infrastructure Fund (MVF) for councils in North Northamptonshire, developing five-case compliant funding applications with a particular focus on deliverability and the potential for investment to generate land value uplift. He has also worked with a number of LEPs (including SEMLEP, Solent, EM3, and C2C) to appraise Local Growth Fund applications and provide guidance on developing a balanced LGF Programme.

STRATEGY DEVELOPMENT

Daniel is working with West Sussex County Council to develop an Economic Strategy that will coordinate the council's activity to support long term economic growth. The strategy has considered the major infrastructure (such as transport and digital) and demographic challenges and identified opportunity sectors that can drive sustained economic growth. Working with the county, he has identified deliverable actions that the county can take forward over the next five years. Further afield, Daniel's assessment of economic and employment activity and the potential for long term economic diversification in Jeddah underpinned the city-wide Structure Plan.

SECTOR STUDIES

A number of Daniel's projects focus on the development of specific sectors, requiring detailed assessment of the available economic data and extensive dialogue with sector specialists and stakeholders. Daniel has recently delivered Demand Assessments for an aerospace business support facility (iAero) in Somerset and a University Innovation and Enterprise Centre in Leeds.

PERSONAL PROFILE

- Hatch Regeneris: Associate Director, 2018—Present
- Regeneris Consulting: Associate Director, 2016-2018
- ekosgen: Associate Director, 2015-2016
- AECOM: Associate Director Economics, 2013-15
- Shelter: Senior Economic Analyst, 2010-2013
- EDAW: Senior Regeneration Consultant, 2008-10
- ekosgen: Consultant, 2004-08

QUALIFICATIONS

- London School of Economics:
 MSc Economics
- University of Exeter:
 BA (Hons) Economics

